



2015 GLOBAL CONFERENCE - AS ONE GRAHAM COOKE - A NEW LANDSCAPE FOR WAR

AGLOW CONSISTS OF TREMENDOUS WARRIORS.



We are in a new landscape for waging war.

We are learning that there is a difference between fighting off your enemy and fighting against him. The difference between defending the ground that you have is different from taking the ground that you do not yet possess. We are in a new landscape for waging war. We are in this new landscape of taking more ground than we have ever held before.

Napoleon used to say that he would never fight a battle unless he could hold the territory that he had won. We are in that place.

PROPHECY, PROMISE, AND DREAMS EQUAL FAVORABLE OUTCOME



God is giving us more ground.

I believe God wants to give us more ground than we have ever had in our entire history as an organization. We have an inheritance in every nation on this planet. Every country has its Canaan - has its land of promise - and we are raising up, not just warriors, but people who understand the language of the Kingdom is rooted in promise. It is rooted in prophecy. God gives us prophecy, dreams, visions and promises because in those He gives us an outcome that He wants to materialize in our life.



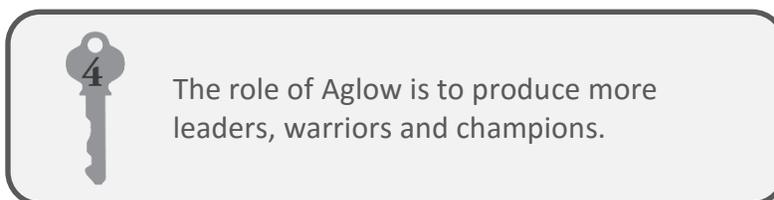
We are raising up people who understand the language of the Kingdom.

When you have a promise, you have a sword to fight with. 1 Timothy 1:18 – *by these words previously spoken over you fight a good fight*. And a good fight is one that you do not lose because that would be a bad fight.

Every country has its land of promise; therefore, every country must face the giants that live there knowing that *they shall be your prey*. You are defined by the quality of the opposition that is against you. If the enemy puts up a giant against you, the Holy Spirit declares to you, *do you see the giant? That is what I am making you into. By the time this conflict is finished you will be his size and he will be reduced to the size that you have right now*. Take a look at that giant because that giant is an open door to a whole new you.

I think we are learning that stuff. I think we are learning to come to grips with that. And we are learning, too, that Aglow is not a huge organization with a few super stars in it, but that every one of us is a warrior, is a champion, and a *GameChanger*. We are going to be, maybe, one of the only apostolic movements on earth that has a movement full of warriors and champions and *GameChangers*.

There is the role, I believe of leaders in our midst, to help us produce warriors and champions and *GameChangers*. For that, we have to be in a different business.



NEW MINDSETS, NEW LENS, NEW LANGUAGE

We are growing and developing a new mindset, taking on a new lens by which we view things. We are learning a new language. I think it is the language of the high place. It is the language of an overcomer; it is the language of more than a conqueror. It is a different language. It is not American; it is not English; it is not French; it is not Canadian...‘Aye’. It is not the language of Asia or Africa or Europe. It is the language of Heaven, of the Kingdom. We are learning new words, getting a new vocabulary.

I own three business and they are all based around family and friends. My first business was called *Brilliant Book House*. I started it with my daughter, Sophie Marie, who must be loved and provided for at all times, and my son-in-law Mark. We learned early on that we could not take family into business because we were trying to operate family and business in the one space that Sophie and I had always done together. I adore my daughter, and I realized that bringing family into that place was impacting on our relationship. So, I went away and I thought about it and I introduced into our relationship the concept of first class and business class.



We flow between being the army of God and the family of God.

First class relationship is I adore my daughter, she is my family, she is my blood, she is my heart, and our relationship is very caring, full of fun because she is very mischievous and I am not far behind. She is very caring and thoughtful and so on.

Our **business class relationship** needed a focused mindset. It needed to be on task, it needed to have objectives. I needed to have a different type of conversation. I need to have less of a father-daughter thing and more of a briefing thing. We needed to have measurable outcomes and in business class, I am Graham, I am not Dad. That was important for us.

When I started my next business *Brilliant Perspectives*, I wanted the same process. First and business class with friends, with my wife, Theresa, with Jenny, my personal assistant, who is also one of my close friends, with the community that I am a part of and friends who get involved in some of the things that we are doing. We needed to find a new lens, a new language, and a new mindset that could upgrade our relationships.

The thing I like about this, first and business class for my daughter and I was, in business class we upgraded our relationship in first class as a consequence because our relationship became something more and I really liked that. Bringing my friends and family into these enterprises, I believe is enhancing our relationships all across the board.

Sometimes when I am at home and I am watching a soccer game or whatever, and my wife comes along and she says, I just want to talk this thing through - it is a business thing. Sometimes I will just click off the TV and we will go to a different part of the room because I want to be able to separate those things. Just going into a different place and breaks us out of the family thing to come into the business thing. We do the business for 10 or 15 minutes, and then go back. Simple. We have an ebb and a flow in these things that I really think is important.

It is important for me that I can flow into family and I can ebb out of family and flow into business, then I can ebb out of business and flow into family. It is tidal – the tide comes in, the tide goes out. But you need to know how to be strong in the moment in both places. I think that is what we are saying. We are not saying we have to abandon one to do the other, we are saying it is both/and, but there is an ebb and a flow to everything that we are doing.

CRITERIA FOR BUSINESS CLASS RELATIONSHIPS

In business class relationships, even my family and friends relationships, there are certain criteria that we have adopted that is really important for us.

You cannot bring the problem into my office. I do not pay people to deal with problems. I pay people to find possibilities, to turn them into possibilities and turn those possibilities into answers, into solutions. You cannot come into my office with a problem. I will send you right out because we do not

deal with problems – do you understand what I am saying? I pay people to turn that problem into a possibility.



Convert problems into possibilities

Here is the thing, if you have been converted to Christ, you have within you the power to convert every situation you are in to what He says it is. Do you want me to say that again in English? If you have been converted to Jesus Christ, to that lifestyle, then you have within you the power to convert everything around your life into how He sees it and what He says about it and what He wants to be with you in it. We have the power to convert things. So let us do it.

You do not have a problem. You have a possibility that you have not fully understood yet. Jesus never came talking about problems. He came talking about possibilities. He came with the language of Heaven. He said, *all things are now possible when we believe*. It is like, you have the easiest part – you just have to believe. *All things are now possible. With man things are impossible, but with God all things are possible.*

We are in the business of turning problems into possibilities so that we catch the upgrade. If you are living with a problem, you are going to catch the downgrade of that. You are going to come under something. ***Turning the problem into a possibility lifts you above the circumstances into a completely different place – and that is who we are.*** That is who we are becoming, that is the language we want. It is the mindset we want. It is the lens that we want. That is part of our DNA.

It is part of the DNA that I have. When I chose the name *Brilliant* for my companies, I wanted a name that we could live up to. Right? I expect us to be brilliant at everything we do because Brilliant is our name. When you come into our company, you are responsible for your own spirit. You are responsible for your own emotional state and your own mental capacity. We do not have any apologetic language. We do not make excuses, we own stuff. We own who we are. We own where we are. We own what we are doing. My job in that company is to ask relevant questions, to assign roles and a time frame to what we are doing because we are in business together.

MOVING FROM A HOUSEHOLD OF FAITH.....



We must move from being a household of faith to an army that takes territory.

When I was part of an apostolic team in the UK, we were actually (this is back in the late 70's, early 80's), we were learning that ***we have to move from being a household of faith together to being an army that could take territory*** because we wanted to church plant. So our meetings changed.

People came in family mode. We found it interesting that one of our frustrations was that we would have meetings and everyone would come in family mode. We needed to talk about Kingdom. We needed to talk about territory. People came in family mode, and that meant some people came late. Then they walked in late, the first thing they would do is get themselves a cup of tea or coffee, find a snack, chat with someone "like your dress," "great shirt," "do not ever wear that style again." That kind of thing, but they did not come ready to engage. So we had to change that environment and that culture because we had business to talk about.

People came to make a case, but not make a point. So we talked all around things; *in the meetings we were talking all around things but never getting to the point.*

Some people came with their own Agenda. We found that we had too many meetings that were of the same style and the same format.

...TO AN ARMY TAKING TERRITORY

Some of the senior apostolic people got together and said, we need to change this culture. A leading apostolic figure came and said, this is how we are going to do things from now on. I am going to send you a briefing the week before the meeting. The meeting will be at ten o'clock until ten-fifteen; there will be no chairs in that room. You will come with possibilities and we have 15 minutes. The meeting starts at ten o'clock; at ten o'clock we lock the door. If you are late, you have missed it. No chairs in this meeting. We would stand around and we would talk. We got to a point where our meetings were usually 10 or 11 minutes long, and really intensely productive because we came with a certain mindset. We came to deliberate things.

That had a real shock value to it. People forgot because we are family and stuff is allowed. People came at ten o'clock come knocking on the door. Tony would open the door and say, *Yes?* They would say, *we are here for the meeting.* Tony: *Oh, you cannot be because you are late. I'll see you next time.* He would close the door and lock it. That would be it. They did not get in.

That only had to happen two or three times and everyone got the message. Were people annoyed? Yes. People came and made their point – *we are busy, we are doing this and that.* I said, *yes, we are all busy. Here is the thing, you should be annoyed at yourself because you were the one who was late.* Just plan differently. After two or three times people got the message. Then people really began to warm up to it. *I like these meetings because it means I have time to do all these other kinds of stuff.* In the end, everyone comes around because this is the way we are doing things.

People want new but they think old. I think the principle that we found that was operating against us was that people say yes to the new, but they still act like the old.

BOOT CAMP

The reason why the army puts you into a boot camp is so that they can *disengage* you from the lifestyle you already had and *put* you into a place where they can give you a lifestyle that will keep you alive on the battle field. There is a reason for the things that they do in boot camp – it is to get you into an alternative mindset, give you a different lens, give you a different language – so that you can survive in horrendous circumstances.



Army appoints specific people to achieve the primary objective.

Family chooses whoever is available. I like her, maybe we can give her a job, or I like this guy maybe we need to give him something to do.

That is not how the army operates. There is only a buddy system when you get on the battle field. But when the officers are choosing people for specific projects, there is no buddy system attached to that. It is *who is the best? Who can we trust? Who can we rely on? Who do we feel could achieve this objective?*

What happens in that environment is everyone grows up. We are learning how to grow up into all things in Christ. So, all of us on the platform, we all have some growing room right now.

- We have ground to take.
- We have territory to win.
- We have cities to hold.
- We have a lot of stuff in our future, and we have to make sure that we can produce the men and women who actually can achieve those promises and see those prophecies fulfilled.

In *Brilliant Perspectives* I cost-time out at five-hundred dollars an hour because of all the things that we are doing. I am not going to waste forty-five minutes when I can do everything in fifteen. It is important to me. I have a lot of things to do. I have six ideas every day before breakfast. I have lots of things I want to do and lots of things that I want to achieve. I cannot be doing that when I am surrounded by people who just take their time at everything.



We are learning to march to a different sound.



We are learning to operate in a different time frame.

I want to be able to do more with my time, not less. Time is my currency, not money; I can always get money. Good people find time. Great people make time. Mediocre people never have any time. I have to make time to do all the things that I want to do. I have to make time. So I am jealous about time; that is my thing.



The more you upgrade, the more the laws of the Spirit of life in Christ Jesus change.

When you are climbing a mountain, the higher up you go, the more the laws of life change. Suddenly, you are not on the high streets that have been carpeted, you are in a hostile environment and you need to adapt differently. We have been raising up warriors because we expect at some point to be in contact with the enemy and be in a hostile environment. It is important that we train everyone here, not just to survive in that environment, but to thrive in it, to prosper in it, to have the Caleb mindset – *they shall be our prey, God is with us.*



Develop a mindset of Majesty that enables you to prosper in hostile environments.

MAJESTY MINDSET

It is really important that everyone in this room develops a Majesty mindset for where we are going. I do not want to send you out untrained and undisciplined. I want you to be ready.

The parallels in scripture about readiness and being prepared - they are constant. Wise and foolish virgins in the prophetic prepared the way of the Lord. Get ready for something. Get ready for that prophecy to be fulfilled because that prophecy is going to change you. It is designed to change you. That promise needs to change you.

APOSTOLIC METAPHORS AND TIME

In the apostolic we are learning to be instant in season and out of season. In the apostolic the two metaphors for apostolic are agriculture and construction. You are God's field that God is building.



We are God's field that He is building.

SEQUENTIAL TIME

In construction everything has to happen sequentially. You cannot put the roof on if you have not laid the foundations. Things happen in sequence and it is important that the right people come and do their part at the right time, complete their part, and move on so others can come.



Time frames do not wait on us.

NOW TIME

In agriculture you have to know when it is the best time to plow, the best time to sow, and the best time to reap. There are time frames attached to what we are doing, and they do not wait for us. *They do not wait for us.* Ecclesiastes 3:1-8 says *there is a time to every purpose under Heaven.*

We are learning about the times that we are in. We have times to do certain things –

- times to prepare,
- times to upgrade,
- times to fight,
- times to do things.

We have to operate from a different mindset, different lens, different culture, a different language.

In the army, civilian lifestyles have no bearing. They are simply disregarded all together. In the army, they create their own lifestyle. That is what we will be learning together –

- how to maintain family but also to do the business.
- how to operate in a different way, in a different style.
- how to gear up and how to speed up.



Kingdom means we adapt to a lifestyle God has chosen for us.

A KINGDOM LIFESTYLE

In the Kingdom, all relationships adapt to the DNA of the God-Head and our engagement with the will of the Father. We are adapting to a lifestyle that God has chosen for us, not the one that we have just always been introduced to. There is an ebb and a flow from family to business.

In my businesses, we have prime objectives. One of them is to get into people's DNA and change it. I am very deliberate about that. My conversations with Jane and the things that I bring is because I want to get into your DNA and change it. *That is what GameChangers is – it is a change in your DNA.* You understand that, right?

LifeChangers is also a change of your DNA to move away from the DNA of the old man to get the DNA of Christ within. That is why it is so vital to us that you go through these courses. They are foundational for the bigger picture of Aglow's purpose in the earth.



GameChangers and *LifeChangers* are foundational for the larger picture of Aglow's purpose in the earth.

One of my questions when I am doing events is, *what is the DNA of this group and how do we upgrade it? How do I take this church from this place to this place? How do we introduce something new into the DNA of that group?*

Listen, we are absolutely determined to change the DNA of every single Lighthouse in Aglow throughout the world. We are in a new time right now. We are in a new place in the Kingdom. Everything has to have an upgrade. We have to upgrade *every* single DNA, not just the meetings, but the way that we operate. **The grass roots level is going change.**

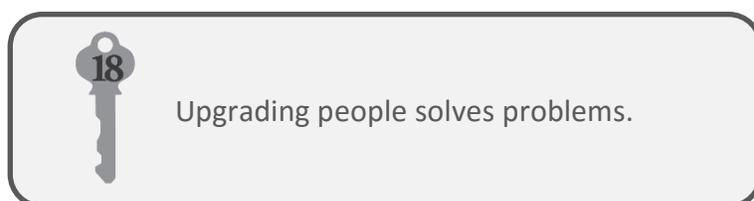


Aglow is changing on every level.

What is the DNA of being in Christ? What is the DNA of the mind of Christ? What is the DNA of seeing in the Spirit? What is the DNA of the language of God? What does it do to us? How does it change the way we speak about things and therefore the way we pray about things and the way we teach and preach and so on?

A CLEAR, CONSISTENT SOUND

To me, that is what *LifeChangers* and *GameChangers* came to do – to begin to change the DNA because we have a massive upgrade. We are being refitted and retooled, on a massive scale. This is really critical for us. You will just forgive us for banging this drum because it is a certain sound. Remember a few events back we talked about a certain sound? This is what it sounds like. It sounds like bigness. We are doing the bigness with God. It sounds like the Lord saying, *come up here, stand up, put yourself in the forefront of the battle*. It sounds like someone who knows what they are doing. Someone who is not saying it will be nice if you did this. It is someone saying *I need you to do this*. It sounds different.



PEOPLE OVER PROBLEMS

We have a DNA of people over problems. What that means for us is that we solve problems by upgrading people. We have a DNA of people over problems. That means to deal with a problem; we deal with it by upgrading the person first. Let us upgrade you and let us upgrade your mindset. The lens by which you are viewing situations needs to change. Let us change your lens. Let us change your mindset. Maybe there is a better thought that you need to be having, and that better thought carries these words so this is the language we need to be using from now on. People over problems.

We deal with problems by upgrading people. You need to understand that there are unclaimed upgrades all over this room. Some of us have maybe a hundred upgrades that are possible. God wants you to have every single one of those, but you are going to need to work for them. You are going to need to say yes to them. You are going to need not to be wounded or offended and just to realize that you do need to change your lens. You do need to see this differently.

- You have got to stop seeing things like a victim and see them like a warrior.
- You have to stop seeing this as a problem and see it as a possibility. You need that upgrade.
- You need to think differently about things. You do not need to come with this negative thought; what if there is a better thought? You need to be having the better thought.
- You do need to change your language.
- You need to stop whining and maybe do more worshipping.
- You need to stop complaining or moaning about things and start rejoicing and giving thanks more.

Why? Because you are involved in foundational teachings through *GameChangers* and *LifeChangers* and you are changing. All of us are getting an upgrade. Who are you in Christ? Who is He in you?

IDENTITY IS THE KEY TO OUR TRANSFORMATION



Your God given identity is the key to your transformation.

We keep saying that identity is the key to transformation because it absolutely is. We are changing who you are. We accept you as you are when you come in, but we have no plans to leave you in that place. You can come as you are, but you are going to go out different and you need to adjust to that. You need to adapt to that. We are going to change every single one of you. That does not mean we do not like you now, it means we would like to like you better.

We are not adjusting to your behavior. We are going to teach you how to be a new person and do things differently. In *Brilliant* we hold ourselves accountable for upgrading the DNA of everyone that we come into contact with. We hold ourselves accountable. We only produce resources that are compatible with the DNA that we want to see rise up. We hold ourselves accountable for the release of the Kingdom. We hold ourselves accountable for reformational truth, for the reinvention of church. When we sit around and talk, those are the things I want to talk about. What will this product do out there? Will it have the desired effect?

AGLOW'S LEGACY IN THE EARTH

Legacy thinking is at the heart of our business front. It is exactly what we are doing here. In Aglow, we have a legacy in the earth; we need to live up to it.



Aglow's legacy has never changed,
only our perception of that legacy.

Our legacy has been upgraded. I think the Lord is saying, *this was the legacy that you thought you had when you started, but this is the legacy I have always planned for you to have.* We have been working all this time, nearly fifty years, to come to a point, a critical mass, a tipping point, where we understand the bigness of our future; we understand that *we are legacy people.*

I plan to leave a legacy in the prophetic with the books that I am writing. I want them to be the best of the best, and then I want somebody out there to do even better. They are going to have to be good to get past my stuff. Do you understand what I am saying? There is something in all of us because Christ is in us.

God has a legacy and it is you. He has a legacy and He talks about His inheritance in the Saints. What is that? That is His legacy in the earth. We are a legacy people and we need to have that mindset. Is this in line with what we are doing? Yes.



We are a legacy people. Is what we are doing in line with that legacy?

I think in our leadership meetings we need to be asking that question.

- Is this compatible with what is happening in Aglow.
- Is it compatible with the Kingdom? Is it compatible with the new man?
- Is this a game changing mindset?
- Is this a lifestyle?
- Is this compatible with the lifestyle that God is raising up in our midst?

We are constantly upgrading ourselves in that context. The big question for us in the businesses, does this idea, does this project, fit with our DNA? Does it fit with our primary objective about the legacy of freedom? It is for freedom that Christ has set us free. Will this book, will this CD, will it fit in with the legacy of freedom that God has given us permission to have?



We measure ourselves against the promises/prophecies spoken to us.

MEASURING OURSELVES AGAINST PROPHECY SPOKEN

These are big questions, because we have to measure ourselves against the promises that God has given us. We are measuring ourselves against the prophecies that have been spoken over us. There is not a week that goes by that I do not sit down in my quiet times with the Lord and He asks me, read me that prophecy from 1974. I have to stand up and read it out loud so that He can hear it and so my spirit man can hear it. What am I doing? I am measuring myself against the prophecies that have been spoken. Am I doing those things? Am I preparing myself to get into those things? If I am in those things, am I fulfilling those things in partnership with the Holy Spirit?

The thing I love about Jane is she is always reading prophetic words. She carries them everywhere with her. She understands this is our legacy moment here. The prophecies given you are to change you, to upgrade you, and to put you in the place where those things can be fulfilled. So, for me, this has become a very important scripture in Philippians 3:12-17.

Not that I have already obtained it, or have already become mature, but I press on so that I may lay hold of that for which also I was hold of by Christ Jesus. Brethren, I do not regard myself as having laid hold of it yet, but one thing I do [and then typical Apostle, he mentions four things] forgetting what lies behind, reaching forward to what lies ahead.



We do not use last year's strategies to fight tomorrow's battles.

I cannot tell you how that phrase there has resonated in my spirit for years and years. *Forget what lies behind.* That means forget the victories that you had, because the fight is going to be different. You cannot fight tomorrow's battles based on a strategy you had five years ago. *Forget what lies behind, reach forward to what lies ahead.* This is a new day; we are learning to fight differently. We have bigger weapons anyway.

I press on towards the goal for the prize of the upward call of God in Christ Jesus. Let us therefore as many are mature have this attitude. And if in anything you have a different attitude, God will reveal that also to you. However, let us keep living by that same standard to which we have obtained. Brethren join me in following my example and observe those who walk according to the pattern that you have in us.

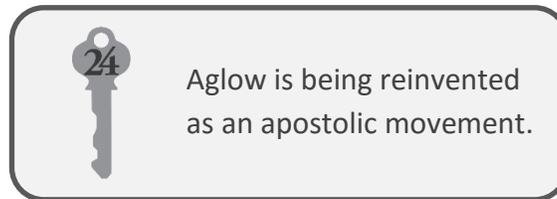
FORGETTING THE PAST

I think our pattern is changing and we are all adapting to something new. I love the things that we have achieved, but they have no bearing on where we are going now. Part of us has to forget what lies behind; forget the things, the battles that we won. We can still rejoice in them, but when we are planning to do something new, that may have no more relevance for us.

There are some things that we just need to consign to history if we want to open up a whole new future. I can, in my private moments, remember all this stuff; and, indeed, there are times when the Lord will say, *remember that time we were in Africa and you did that? That was funny. Remember that time that you were in that place and you got beaten up and I sent angels? Remember that moment when everyone ran away and there was just Me and you? Remember that? I loved you in that moment.* He is not saying "I only loved you in that moment," what He is saying is, "you standing really affected My heart towards you."

I have moments like that with the Lord because He does not forget the things that we have done. He does not forget. He remembers everything. There are times when out of the clear blue sky, He wants to reminisce about something. He is also very careful to say to me, "Graham, you cannot fight this battle in the way that you have previously, so I need you to forget that because I am doing something new."

It is like studying revival. Why would you study revivals when God only does everything new? If He is doing a new thing what are you studying the old thing for? Seriously. I do not understand why in colleges they study previous revivals when you know that God is going to fight in a very different way. You might want to be studying, well how might God want to fight this one? That might be an idea.



REINVENTION – A NECESSITY

We are redefining Aglow as an apostolic movement. So, restructuring is a key element in that process in order for us

- to multiply
- to take territory and hold it
- to train and equip all to live from the new man
- to be financially sustainable

In order to develop the mandates and core directives, we must reinvent our culture because

- everything is changing out there;
- therefore, everything needs to change in here because we have to adapt, not to the world around us, but to the Kingdom that is responding to that world. We have to adapt to a higher level in the world.

If the world is changing and the Kingdom is adapting, the Kingdom is becoming greater and we have to adapt to that Kingdom process that is above/over what is happening in the earth. That is what makes us *GameChangers*. We are not under something, we are above something. We are learning the ways of the Kingdom.

Jesus only mentioned church four times – He mentioned Kingdom eight-five. Big clue. He came to introduce and model the Kingdom.

QUESTIONS FOR LEADERSHIP

Every one of us is part of that reinvention, so the question we have to ask of our leadership is –

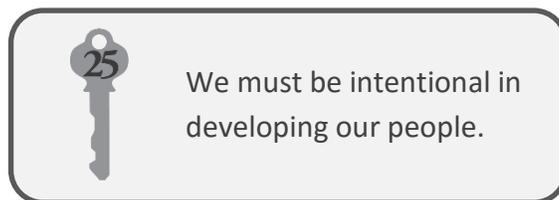
- Who are the key players?
- Who are the key players in this Lighthouse?
- Who are the key players in this city?
- Who are the key players in this region?
- Who are the key players across the globe right now and how can we get more of them?
- How can we develop so that we are getting more people?

A movement falls down through lack of leadership at the base level. If we are going to take territory, we need more leaders. We need to create more leaders. We need to develop more leaders. We should always have more leaders than we need because we are expecting to take territory.

- Where do we want to go that we are not going?
- What are the strengths, the weaknesses, the opportunities and the threats in each Lighthouse? In each region?

If you are in charge of a Lighthouse, you should be asking that question.

- What are the strengths of this group of people?
- What are the weaknesses?
- What opportunities do we have?
- What is threatening us right now? If you have no opportunities and you are not being threatened, you need to change something.
- What is the ratio of pioneers to settlers in your leadership team?
- What are the three biggest obstacles to creating movement and momentum in your Lighthouse and your region?
- Who are the “possibilities people” in your midst?



These are all army questions. These are all business questions. We aspire to so much and that is good, I like that about us, but the gap between aspiration and achievement is always development. **The gap between aspiration and achievement must be filled with development.** We are working now with the future in mind. Multiplication requires more people to be upgraded. More leaders and different types of leaders to be developed. We need a key mentoring process for disciplining people. *GameChangers* and *LifeChangers* are part of that foundational process. We want to lay that foundation in every Lighthouse around the world.

It is vital that each region can adapt and develop an apostolic strategy for transformation growth. That means

- specific training for key people.
- upgrading everyone. It means, as a leader, looking at everyone in your group and thinking, how can I upgrade this person? What upgrade is God seeing over them? And making them aware, and making them responsible for their own blessing.

You become responsible for your own favor. Do not be leeching off mine; go get your own. I will pray for you, but you go get your own. Do not go to meetings just to get blessed. Go to meetings to bless someone.



Aglow is moving towards a new tipping point so that we are hearing God on a new frequency.

We can develop a new alignment with our current frame work as an organization. I love all the changes that are coming. I like the people that they are coming to. I like the idea that we are going to become more and along the way as we move out together, as we create this environment and this atmosphere, everyone gets to become more than they have never imagined. You get to see your own inheritance in Jesus. Do not just sit there and think that you do not have one. You have an inheritance. We need to make sure you have a trust fund that allows you to get resourced to the things that God has on His heart for you.



We will be resourced from our financial inheritance.

FINANCES

With the whole financial picture, I think a big part of that financial picture is every one of us becoming financially resourced from our own relationship with God to do the things that we need to get done. It is not that Aglow needs to have hundreds of millions to make sure we pay for everything for everyone. That is not how I see it.

How I see it is, you working within Aglow where you get your own finances because God has an inheritance for you. Believing God for money is just about the simplest thing you will ever do. It is the easiest thing you will ever do because He is not tight-fisted. He knows that a promise needs to have money attached to it. He knows that a prophecy needs to have resources attached to it. He planned it that way.

Here is the thing for me on the financial thing; every one of us has a financial inheritance in the Kingdom. Go get your own stuff. We are going to learn how to do that in different ways because I am quite sure there are a hundred thousand possibilities in the brain of God right now as He is looking at us.

Our finances will be different; we will run them differently, we will receive them differently, and I think it is going to be fun. We are taking new steps of creating different scenarios for growth and

change. Our culture is being adjusted to make us more strategic in how we train, equip people, and develop our Lighthouses and upgrade each region.

We are learning the business. We are learning the business of fighting a different way. We are deliberately changing the grass roots culture of Aglow through *LifeChangers* and *GameChangers*. Each of those personal development teachings have forty keys – forty life-changing keys; forty keys that turn you into an amazing *GameChanger*. Each of those has definitions of what a *LifeChanger* and a *GameChanger* actually looks like so you get to understand *OMG, this is who I am becoming. This is what I have to look forward to. This is my adjustment, there are so many in my life, I think I have to have a new brain.*

Well you can have one – it is called the mind of Christ. I think I need to learn to see my life differently – you are going to get a lens change and you will not have to go to LensCrafters to get one. I need some new language – it is part of the upgrade.

REPLACING SLAVE MENTALITY



We are cultivating a military mindset with a new language.

We are cultivating a military mindset that has an operational language to enable us to move forward and reengage with a territorial spirit. What was the biggest problem for Israel coming out of Egypt? It was not the wilderness. It was not Canaan. The biggest problem was they came out of Egypt with a slave mentality. God had to take them into the wilderness to get rid of it. They came out with a victim mindset, a slave mentality, a language of negativity – *I cannot do this; I am no good; I am useless; I am scared; I want to go back; I liked the vegetables in Egypt more than the grapes in Canaan; if only we had...* You think weird stuff when you feel weird. Right?

All of that thinking had to go. Moses had to turn them from a rabble of slaves to a disciplined army that could take territory. So for that, three things needed to happen:

- They had to get closure – forget the things of the past – they had to get closure on Egypt and being oppressed;
- They had to be converted from a rabble of slaves to a disciplined army; and, then
- They had a commission to go and take that territory.



We are leaders who can mobilize and equip others for the work of the ministry.

TRANSITIONING FROM SLAVES TO ARMY

We are in the place of conversion right now. We are not slaves, but we have been one thing and now we need to be another thing. We are in the conversion phase right now. We are in a transformational phase and, honestly, we need every leader in Aglow thinking differently, looking up, thinking differently, seeing things differently, and mobilizing. We need every leader in Aglow to have the leadership gift to mobilize others.

I think every region in Aglow around the world is part of our inheritance. We must see the favor of God come into our midst in a more powerful way. For me, that is seeing every individual in Aglow, stepping into their own place of favor and owning it. So, if you have a hundred people in your Lighthouse and they are all stepping into their favor, then the favor that you have collectively becomes two or three hundred percent because it grows by agreement. When each of us steps into our own place of favor and adds it to the whole, exponentially our favor increases. That is what I want to see.

INCREASED COMMUNICATIONS

Our field communications need to be upgraded in the context of our primary objective. Coming back to my own business as a foundational point here, from my own thinking, we have dispatches so the guys at *Brilliant Book House* send me dispatches. Mark, my son-in-law, sends dispatches every month saying, this is what we are doing, this is what we are upgrading, this is what we are doing right now, this is what we are thinking about, this is a couple of ideas that we have, what do you think? Then we all get to engage in a conversation together. We share what is happening, we share any creative, innovative ideas; we ask for input and we support one another. We have conversations.

I like that because what it means for us, we understand the difference between a dialog and a discussion.



All our discussions begin from promises and prophecy.
From that foundation, we outline our objectives.

DIALOGUES, DISCUSSIONS, AND AGREEMENTS

A dialog is conversation that allows us to explore and define our objectives through our promises. I do not want any conversation that does not originate in a promise – that does not have a promise involved in the chat. A dialog is - we are exploring. No idea is too small or too big or too silly. We are exploring stuff. When we have a dialog, we have no intention of making a decision. We are exploring. We are exploring all the possibilities because we have to see them.

Then when we have a number of possibilities, when we see there are three or four possibilities here, then we will have a **discussion**. Our discussion is designed to look at each of those possibilities and choose the best one for now. Choose the one that we can start with.

Then we **make an agreement** – we are going to do this. Sometimes, you get a really perfect possibility and you are all excited and you come in, yes that is way to go. Some days you look at it and you think, well that is the best of the three. And it feels like an imperfect decision. I would rather do something imperfectly than do nothing perfectly.

What we say on those occasions is, that is, let us make that decision until a better one comes along and then we will make that decision. Here is the thing, you have to go somewhere. You just need a direction. Let us go west...you can decide later if you are going to go in a slightly different direction like northwest. Let us go west, and then we will decide if we are going to southwest or northeast, northwest. We can decide those things later. **So let us get moving because it is easier to redirect a moving ship than one that is tied up to the pier.** We do not need perfection at the beginning, we will get it as we go. Our conversation is – let us make that decision until a better one comes and then we will make that. Simple. Then we are moving.



We are living in the overlap between our identity as the family of God and as the army of God.

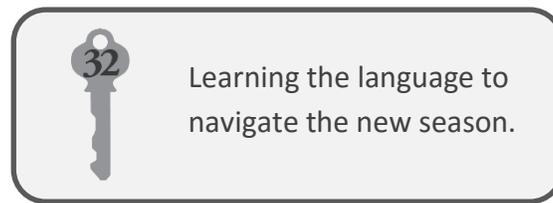
Let me say it again: *we are not abandoning family to create the army.* The paradox is two opposing things. We are going to live in the bubble between. You know when you have two circles overlap? You live in the bubble in the middle on days. That is a good place to think from where you can ebb and flow between the two.

The issue is what has precedence and why right now. In the context of reinventing Aglow, we must intentionally take our love, our friendship, our trust, and our fellowship to a new level because it is going to be important. I am expecting to be better friends with people as we go. So that as we bring an army culture into the movement, our operational lens, our mindset, our language reflect what God is doing in the new Aglow that is emerging.

When a context comes into a movement, the current context always receives an upgrade. We will redefine what the household can become in this different culture that is developing and that will be a great conversation. The important thing for us in this, the whole deal is,

- How do we run our gatherings?
- How do we pastor and council people in a disciplining context?
- How are we creatively loving and supporting one another?
- How do we graciously bring people to a new depth of thinking, perception, and talking?
- How do we create a new ebb and a flow between household and army?
- How are we going to be about the Father's business in the spirit of love and friendship?
- How do we blend friendship with comradeship?

Fellow heirs and fellow workers; sons and servants together. Stewards and soldiers being mobilized.



Until we redefine this process as a vital part of our leadership development, it is natural for us to have a disconnect in the area where we require a greater alignment. What does that disconnect look like? In family I think it means behaving like an officer when you have no relational base for sustained love and joy and friendships. In the army, the disconnect is behaving like a brother or a sister or a parent in the heat of battle. They are both kind of weird.

There are going to be some disconnects and it is important for us to look at those and sometimes to be able to not be offended because someone wants to have a straight conversation. Listen, we have no time for any this, this, or this...we need to make a decision, we need a certain kind of conversation. Actually, getting to a point where we can say, *time out, we need to have a conversation in this context. I think that is what we are doing.*

Right now, can we all not say how we feel? Why do we not use different language, different mindset, because if we all say what we feel, we are going to be six hours later, we will still be having this conversation. Then we are all going to get bored and fed up, then we will make any old decision just to feel like we have achieved something.

We are going to have to agree together that in these moments, while we are building this thing, we are going to have some disconnect and we need to make sure we have a language that enables us to thrive in that opportunity. We need to say, *you know we need to have an army conversation right now. Why do we not take a break for five minutes, go visit the powder room and just make sure you leave certain stuff there. I do not know what you are thinking. I know what I am thinking when I say that. Just want you to know it is not me being rude right now.*

Just make sure that when you come back into this room, you come back with a different mindset and lens and ready to have a new conversation. We need to have a possibilities chat and so on and so forth.

If we do not make these adjustments, we will maintain our disconnections. That is not going to be good for us because disconnection in this context creates a lack of urgency. It creates a “business as usual” modality. That is not what we need right now. It means we make suggestions rather than say, I need you to do this. Sometimes in our relationships, we need to put each other on the spot and say, I know what you feel right now but this needs to be done and I think you are the best person to do it. I need you to do this. Leadership needs to have that right to make some demands. We are in the army.

We are not all going to be Irish. The Irish believe that laws are really just suggestions. You want me to go only seventy miles per hour? Well, I will think about it. It is a suggestion, it is not a law.

What we need as we are growing up is all of us are adapting. I am expecting to have to do things that maybe I had not planned, but I am just saying that I am available. Just put my foot in it right there. I am just saying I am available. I make myself available to do things that maybe are not the most exciting things for me, but I want to do them. I am not just here to do what I want. That is the key thing for us. We cannot have hundreds or thousands of people doing what is right in their own eyes. That is disastrous. We are here as one for such a time as this, so we are developing a new unity, a new cohesiveness together.

We need first-class relationships and we need business-class relationships. We need the family, we are building an army and you have to make some adjustments.

Let us pray:

Father I thank You. It is a great moment in our history. You are making all things new for us. You are saying to us all the old things are passing away, everything is becoming new. This is a new era, it is a new time and God is doing all things new.

Father, we know there is an impact on every single one of us as an individual. There is an impact from head office all the way through to every single Lighthouse. From people who have been around for years and from people who just walked in last week. There is an impact on every single one of us about what You plan, about what You have purposed, about Your desire and what You are prepared to do. Everything is impactful. You do not do anything that does not have an impact somewhere.

My prayer, Lord, is that we will be as one for such a time as this. For this time of our own transformation as an organization. For this time in our leadership that our leadership gift will get a serious upgrade. But through it all, Lord, I pray that we would flow into this because at the heart we have chosen to be as one for such a time as this. So we say, *Lord come and do what You want to do and You will find us ready, willing, and available for Jesus' sake because He deserves it. Amen*